

Heaven's Family
Pittsburgh, Pennsylvania

Financial Statements

December 31, 2022 and 2021

HEAVEN'S FAMILY

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Heaven's Family

We have audited the accompanying financial statements of Heaven's Family (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Heaven's Family as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements Section of our report. We are required to be independent of Heaven's Family, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Heaven's Family ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Heaven's Family internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Heaven's Family ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

D'Angelo & Associates, Inc.

Pittsburgh, Pennsylvania
September 12, 2023

HEAVEN'S FAMILY

STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2022 AND 2021

ASSETS

	<u>2022</u>	<u>2021</u>
Current assets		
Cash and cash equivalents	\$ 1,991,988	\$ 2,020,084
Investments	<u>28,733</u>	<u>38,946</u>
Total current assets	<u>2,020,721</u>	<u>2,059,030</u>
Total assets	<u><u>\$ 2,020,721</u></u>	<u><u>\$ 2,059,030</u></u>

LIABILITIES AND NET ASSETS

Current liabilities		
Accounts payable and accrued expenses	\$ 12,453	\$ 9,633
Accrued payroll liabilities	<u>58,350</u>	<u>49,122</u>
Total current liabilities	<u>70,803</u>	<u>58,755</u>
Net assets		
Without donor restrictions	1,924,828	1,975,185
With donor restrictions	<u>25,090</u>	<u>25,090</u>
Total net assets	<u>1,949,918</u>	<u>2,000,275</u>
Total liabilities and net assets	<u><u>\$ 2,020,721</u></u>	<u><u>\$ 2,059,030</u></u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues			
Grants and contributions	\$ 2,738,892	\$ -	\$ 2,738,892
In-kind contributions	130,875	-	130,875
Merchandise sales	562	-	562
Interest and dividend income	8,819	-	8,819
Net realized/unrealized gains (losses)	(10,899)	-	(10,899)
	<u>2,868,249</u>	<u>-</u>	<u>2,868,249</u>
Net assets released from restrictions	<u>-</u>	<u>-</u>	<u>-</u>
Total support and revenues	<u>2,868,249</u>	<u>-</u>	<u>2,868,249</u>
Expenses			
Program services	2,487,935	-	2,487,935
Management and general	295,798	-	295,798
Fundraising	134,873	-	134,873
Total expenses	<u>2,918,606</u>	<u>-</u>	<u>2,918,606</u>
Change in net assets	<u>(50,357)</u>	<u>-</u>	<u>(50,357)</u>
Net assets, beginning of year	<u>1,975,185</u>	<u>25,090</u>	<u>2,000,275</u>
Net assets, end of year	<u>\$ 1,924,828</u>	<u>\$ 25,090</u>	<u>\$ 1,949,918</u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2021

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues			
Grants and contributions	\$ 2,825,766	\$ -	\$ 2,825,766
In-kind contributions	139,395	-	139,395
Merchandise sales	437	-	437
Interest and dividend income	3,205	-	3,205
Net realized/unrealized gains (losses)	7,532	-	7,532
	<u>2,976,335</u>	<u>-</u>	<u>2,976,335</u>
Net assets released from restrictions	<u>-</u>	<u>-</u>	<u>-</u>
Total support and revenues	<u>2,976,335</u>	<u>-</u>	<u>2,976,335</u>
Expenses			
Program services	2,173,917	-	2,173,917
Management and general	271,559	-	271,559
Fundraising	95,396	-	95,396
Total expenses	<u>2,540,872</u>	<u>-</u>	<u>2,540,872</u>
Change in net assets	<u>435,463</u>	<u>-</u>	<u>435,463</u>
Net assets, beginning of year	<u>1,539,722</u>	<u>25,090</u>	<u>1,564,812</u>
Net assets, end of year	<u>\$ 1,975,185</u>	<u>\$ 25,090</u>	<u>\$ 2,000,275</u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	<u>Program services</u>	<u>Management and general</u>	<u>Fundraising</u>	<u>Total</u>
Support/aid	\$ 1,826,796	\$ -	\$ -	\$ 1,826,796
Compensation	302,475	178,930	56,933	538,338
Travel	50,145	1,241	4,514	55,900
Printing, publication, and postage	44,752	25	15,367	60,144
Fees for services	10,126	26,644	44,000	80,770
Payroll taxes	25,627	15,006	4,872	45,505
Employee benefits	39,014	22,968	8,321	70,303
Information technology	55,905	6,453	-	62,358
Office expenses	9,034	40,137	-	49,171
Conferences and meetings	3,478	1,352	322	5,152
Advertising and promotion	120,274	1,013	544	121,831
Insurance	309	2,029	-	2,338
Total functional expenses	<u>\$ 2,487,935</u>	<u>\$ 295,798</u>	<u>\$ 134,873</u>	<u>\$ 2,918,606</u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2021

	<u>Program services</u>	<u>Management and general</u>	<u>Fundraising</u>	<u>Total</u>
Support/aid	\$ 1,539,040	\$ -	\$ -	\$ 1,539,040
Compensation	303,039	137,920	64,836	505,795
Travel	22,321	536	1,897	24,754
Printing, publication, and postage	20,587	516	6,468	27,571
Fees for services	11,061	42,679	-	53,740
Payroll taxes	26,299	12,357	5,991	44,647
Employee benefits	48,746	25,766	15,587	90,099
Information technology	61,684	5,617	-	67,301
Office expenses	9,644	40,843	-	50,487
Conferences and meetings	2,471	1,032	211	3,714
Advertising and promotion	129,025	95	406	129,526
Insurance	-	4,198	-	4,198
Total functional expenses	<u>\$ 2,173,917</u>	<u>\$ 271,559</u>	<u>\$ 95,396</u>	<u>\$ 2,540,872</u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities		
Change in net assets	\$ (50,357)	\$ 435,463
Adjustment to reconcile change in net assets to net cash provided (used) by operating activities:		
Net realized/unrealized (gain) loss on investment	10,899	(7,532)
Donated investments received	(24,373)	(30,091)
Increase (decrease) in accounts payable and accrued expenses	2,820	(3,294)
Increase (decrease) accrued payroll liabilities	9,228	(5,900)
Net cash provided (used) by operating activities	<u>(51,783)</u>	<u>388,646</u>
Cash flows from investing activities		
Sale of investments	<u>23,687</u>	<u>9,292</u>
Net cash provided (used) by investing activities	<u>23,687</u>	<u>9,292</u>
Net increase (decrease) in cash	(28,096)	397,938
Cash and cash equivalents, beginning of year	<u>2,020,084</u>	<u>1,622,146</u>
Cash and cash equivalents, end of year	<u>\$ 1,991,988</u>	<u>\$ 2,020,084</u>

See accompanying Independent Auditors' Report and Notes to Financial Statements

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 – NATURE OF ACTIVITIES

Heaven's Family (the Organization) is a non-profit corporation formed with the purpose of working around the world to meet very pressing needs of "the least of these" among Christ's body in obedience to his words found in Matthew 25:31-46. The Organization's support comes primarily from grants and contributions from individual contributors.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant Programs

The Organization's significant programs are as follows:

Fighting Human Trafficking & Slavery - *Heaven's Family's* is currently fighting the plague of human trafficking and slavery in 7 countries. Our partners on the ground work to prevent trafficking through awareness training and building relationships with at-risk populations. Locations are established within very poor communities to serve the people by meeting pressing needs, presenting the gospel, feeding the hungry, and education and social services, when available, including establishing small businesses to foster self sufficiency that reduces vulnerability. Most of our partners also work to rescue victims, restore them to health, and provide them with education, skills, training, and gospel. We work to empower indigenous people groups, so they are equipped to wage war on the problem of trafficking within their own communities and government.

Providing Clean Water - *Heaven's Family's* addressed the need for safe water in eight nations. We assisted our ministry partners on the ground in these nations to meet this need via one or more of the following ways: drilling deep wells, construction of or renovation of cisterns to store clean water, repair of access to a protected spring, and construction of community water delivery kiosks as part of drilled well projects. We completed clean water projects to deliver safe, clean water to villages, schools, and hospitals.

Relief, Development, Evangelism and Discipleship - Through eighteen other Ministries, in more than 40 nations, we meet the pressing needs of widows, refugees, prisoners, the persecuted, the disabled, the ill, victims of natural disasters and human trafficking, the sexually abused, the hungry and the thirsty. We support local missionaries and work to "teach all nations" by conducting leadership seminars, providing Bibles, and offering free biblical teaching through our DavidServant.com website.

Income Tax Status

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and the Pennsylvania Revenue Code. In addition, the Organization qualifies for charitable deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting

The Organization's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restriction.

Net Assets without Donor Restrictions- These net assets generally result from revenues generated by receiving contributions that have no donor restrictions and receiving interest from operating investments, less expenses incurred in providing program services, raising contributions, and performing administrative functions.

Net Assets with Donor Restrictions- These net assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of the donated assets, either temporarily or permanently, until the donor restriction expires, that is until the stipulated time restriction ends or the purpose of the restriction is accomplished, the net assets are restricted.

Cash and Cash Equivalents

For financial reporting purposes, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments

Investments consist of assets invested in marketable equity securities and money-market accounts. Investments in equity securities with readily determinable fair values are measured at fair value in the statement of financial position. The realized and unrealized gain or loss on investments is reflected in the statement of activities.

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions

The Organization solicits for and recognizes contributions as net assets without donor restrictions but keeps track of donor preferences and applies this in accordance with its policies. Contributions are only reported as net assets with donor restrictions if they are specifically designated as such from donors or grantors. When a restriction expires (i.e., when a stipulated time restriction ends, or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

Donated Assets

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization recognized donated services throughout the year. Google advertising is donated to the Organization monthly. In addition, some accounting services are donated to the Organization throughout the year. The Organization recognizes donated services for the year ended December 31, 2022 and 2021 as \$130,875 and \$139,395, respectively. The Organization receives donated services from a variety of unpaid volunteers assisting in the Organization's programs. These donated services did not meet the criteria for recognition on the financial statements.

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$5,000. Purchased property and equipment are stated at cost. Donated property and equipment are stated at fair value on the date of donation. Depreciation is computed using the straight-line method of the estimated useful life.

Subsequent Events

The Organization's management has performed subsequent event procedures through September 12, 2023, which is the date the financial statements were available to be issued. There were no subsequent events requiring adjustments to the financial statements or disclosures.

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents in financial institutions.

The Organization maintains several bank accounts at local banks. These accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At December 31, 2022 and 2021, the Organization had \$1,313,810 and \$963,450, respectively, in uninsured cash balances.

Advertising

Advertising costs are charged to operations when incurred. Advertising costs for the years ended December 31, 2022 and 2021 totaled \$121,831 and \$129,526, respectively. Of these costs \$120,274 and \$128,995, respectively were in-kind contributions.

NOTE 3 – FAIR VALUE MEASUREMENTS

The Organization applies U.S. GAAP authoritative guidance for *Fair Value Measurements and Disclosures*, which defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. U.S. GAAP describes three levels of inputs that may be used to measure fair value:

- **Level 1** - Quoted prices in active markets for identical assets or liabilities.
- **Level 2** - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- **Level 3** - Unobservable inputs that are supported by little or no market activity, are significant to the fair value of the assets or liabilities and reflect management's assumptions and best estimates based on available data.

Valuation techniques used in fair value measurements need to maximize the use of observable inputs and minimize the use of unobservable inputs. A valuation method may produce a fair value measurement that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with those used by other market participants, the use of different methodologies or assumptions could result in different fair value measurements at the reporting date. There have been no changes in the methodologies used during the years ended December 31, 2022 and 2021.

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 4 – INVESTMENTS

Investments are comprised of the following at December 31, 2022 and 2021. Investments are stated at fair value.

	<u>2022</u>		<u>2021</u>	
	Cost	Fair Value	Cost	Fair Value
Common Stock	\$ 30,731	\$ 28,733	\$ 30,530	\$ 38,946

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position. The following table presents assets that are measured at fair value on a recurring basis at December 31, 2022 and 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investments in publicly traded stock, December 31, 2022	\$ 28,733	\$ -	\$ -
Investments in publicly traded stock, December 31, 2021	\$ 38,946	\$ -	\$ -

Investment income related to these investments is included with revenues and gains on the statement of activities and was comprised of the following for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Interest and dividend income	\$ 8,819	\$ 3,205
Realized/unrealized gain (loss)	(10,899)	7,532
Total	\$ (2,080)	\$ 10,737

NOTE 5 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes as of December 31:

	<u>2022</u>	<u>2021</u>
Focused Funds:		
Lanterns for Missionaries	\$ 407	\$ 407
Sudanese School	24,683	24,683
	<u>\$ 25,090</u>	<u>\$ 25,090</u>

The above donor restrictions are Subject to Expenditure for Specified Purpose.

NOTE 6 – COMPENSATED ABSENCES

Employees of the Organization are entitled to paid vacation. An accrual for compensated absences has not been made in these financial statements. The amount of any accrual for compensated absences is not considered material at December 31, 2022 and 2021.

HEAVEN'S FAMILY

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 7 – EMPLOYEE BENEFIT PLAN

The Organization has adopted a Savings Incentive Match Plan for Employees (SIMPLE-IRA) which covers all employees that are reasonably expected to receive at least \$5,000 in compensation in the current calendar year and have received at least \$5,000 in compensation during any one prior calendar year. The Organization will make a dollar-for-dollar match of the employee elective deferrals, up to 3% of total compensation. Employer contributions to this plan for the years ended December 31, 2022 and 2021 were \$12,956 and \$13,304 respectively.

NOTE 8 – FUNCTIONAL EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services.

NOTE 9 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following table reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general expenditures within one year of the balance sheet date because of donor-imposed restrictions.

	<u>2022</u>	<u>2021</u>
Total financial assets	\$ 2,020,721	\$ 2,059,030
Less: cash restricted by donors to specific uses	<u>(25,090)</u>	<u>(25,090)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 1,995,631</u>	<u>\$ 2,033,940</u>